



BOY SCOUTS OF AMERICA®

GREEN MOUNTAIN COUNCIL

Green Mountain Council Show N Sell Agreement With Participating Units

We have been working with the sales staff from CampMaster Popcorn to update units the ability to have a Show and Sell/Show and Deliver to the traditional Take Order Sale. It is an exciting time for units and we think if done correctly, it will have a significant impact on increasing the sales for your unit.

For units that are participating, their leaders must agree to the following guidelines. This is because statistics have proven that if followed, the sale is most productive for the units, the local Council and the Camp Master Company, and therefore is a win-win for everyone.

1. Agree to participate in the take order sale as well. Show N Sell is just to supplement your take-order sale and help to increase your total sale over last year.
2. Show N Sell order form is due by noon August 30th - we will not be able to provide product if order is not received by this date. (Order form will be emailed to you when we receive your signed Show N Sell Agreement.) Show N Sell pick up is September 16th.
3. No returns of any unsold product from the Show N Sell. Any leftover product from the SNS/SND will simply be used to fill your take order needs. Then just order any additional product you need when take order orders are due.
 - a. Not all products are available for the SNS/SND
4. SNS/SND popcorn order recommendation is to up to 50% of what your unit did for sales of the SNS products in 2021. This information will be provided to units that sign up for Show N Sell. If you are looking to grow your Show & Sell beyond this recommendation the unit will need to pay for additional product at delivery.
5. Send list of Locations and Dates of Unit Show N Sell with your SNS Order.
6. Unit pays for the Show N Sell product along with the Take Order amount at the take order pickup on November 11th.
7. No exchanges between Units of Show N Sell products. Units are billed on what they ordered and picked up.
8. Utilize the Camp Master app to help manage unit sale.
9. Participate in the Take order Training. More information to follow.

Fill out and email to laurie.sneed@scouting.org no later than August 26th, 2022.

Yes we are participating the Show and Sell/Show and Deliver Sale! We agree to the terms.

Unit # _____

Committee Chair/Leader Name _____

Email _____ Contact phone: _____

Popcorn Kernel Name _____

Email _____ Contact phone: _____

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