

True Potential Unit Analysis - Estimated Unit Budget

Turn in with the unit sign up form by March 7th for a total of 2% unit commissions!

Enter the TOTAL number of scouts in your unit to figure your unit's true sales potential based on your council's actual sales data. Take # of Scouts times per Scout Average for the Unit Gross Sales Potential. Multiply the Gross Sales Potential by the Unit Commission to get the Unit Commission Potential.

Pack/Troop

of Scouts in Unit

2018 Spring Sale

Email laurie.sneed@scouting.org for your 2018 sales.

GREEN MTN COUNCIL AVERAGE UNIT COMMISSION - SPRING SALE	35%
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GREEN MTN COUNCIL PER SCOUT AVERAGE	\$324
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YOUR UNIT'S GROSS SALES POTENTIAL*	\$0
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* based on every Scout in your unit selling at the council's 2018 per Scout average

Scout Avg * # of Scouts/Unit

YOUR UNIT'S NET COMMISSION POTENTIAL*	\$0
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* based on every Scout in your unit selling at the council's 2018 per Scout average

Sales Potention*Commission

What kind of Scouting program could you provide your Scouts and parents with

\$0 Unit Sales Potential Commission

in net dollars to your Pack or Troop?!

DREAM BIG! The opportunity to improve your Scouting program is here!

Plan Your Unit Program & Budget

May-19	
Activity/Awards	\$
	\$
	\$
	\$
Total Cost	\$ -

June-19	
Activity/Awards	\$
	\$
	\$
	\$
Total Cost	\$ -

July-19	
Activity/Awards	\$
	\$
	\$
	\$
Total Cost	\$ -

August-19	
Activity/Awards	\$
	\$
	\$
	\$
Total Cost	\$ -

September-19	
Activity/Awards	\$
	\$
	\$
	\$
Total Cost	\$ -

October-19	
Activity/Awards	\$
	\$
	\$
	\$
Total Cost	co

November-19	
Activity/Awards	\$
	\$
	\$
	\$
Total Cost	\$ -

December-19	
Activity/Awards	\$
	\$
	\$
	\$
Total Cost	\$ -

January-20	
Activity/Awards	\$
	\$
	\$
	\$
Total Cost	\$ -

February-20	
Activity/Awards	\$
	\$
	\$
	\$
Total Cost	\$ -

March-20	
Activity/Awards	\$
	\$
	\$
	\$
Total Cost	\$ -

April-20	
Activity/Awards	\$
	\$
	\$
	\$
Total Cost	\$ -

TOTAL UNIT ACTIVITY/AWARDS COST	
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